


WE STRENGTHEN YOUR ORGANIZATION BY DEVELOPING LEADERS

Through partnerships with highly-regarded institutions and organizations, the Leadership Institute programs are designed to enhance the careers of current and future leaders by leveraging the best and brightest minds, and educators both within and outside of the cable telecommunications industry.

SCTE® – Tuck Executive Leadership Program

 Tuck **Executive Education** at Dartmouth

The SCTE® – Tuck Executive Leadership Program ensures that current and future telecommunication technology and operations executives have the business and leadership skills they need to create and execute strategies that impact their organizations.

Designed in conjunction with the telecommunication industry's foremost thought leaders, the program leverages the resources of the world-renowned Tuck School of Business to help attendees understand how to anticipate and manage changes that are ahead for the industry. This intensive program optimizes the communication skills needed to effectively execute on strategy and to successfully lead peers in the delivery of networks and associated services. The program also provides:

- ⌘ Communication strategies that can take strategic visions from concept to reality
- ⌘ Leadership skills for influencing, managing and getting optimal results from organizations
- ⌘ Business and operations skills that can optimize resources for maximum efficiency and return on investment
- ⌘ Critical thinking necessary for achieving and maintaining technical and business leadership in today's competitive market

SCTE® – Georgia Tech Management Development Program

 Georgia Tech **Executive Education**

Designed in conjunction with the faculty at the nationally ranked Georgia Tech Scheller College of Business, this program provides the foundation for high-potential individuals to grow into management positions related to technical and operational aspects of the telecommunications industry. The immersive curriculum will include a broad mix of classes that have a particular emphasis on the practical needs of telecommunication professionals, and may include topics such as:

- ⌘ Developing a technology strategic plan
- ⌘ Analyzing financial statements
- ⌘ Managing technology projects
- ⌘ Leading and managing high performing teams
- ⌘ Understanding outsourcing arrangements
- ⌘ Telecommunication industry technology and business trends
- ⌘ Making technology decisions based on total cost of ownership
- ⌘ Radio frequency network management
- ⌘ Managing change in technology implementations



Learn more about the Leadership Institute programs, or the discounts your organization may receive as a Corporate Alliance member—contact SCTE or visit scte.org/education/leadership-institute/scteisbe-leadership-institute.

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